

# Join Remington's Chronic Care Management Network360 (CCMN360)

Share...Explore...and Build Your Knowledge  
With Forward-Thinking Organizations

360°

Think of  
CCMN360  
as your new,  
24/7 comprehensive  
resource for chronic  
care management with  
many different levels of  
learning and solutions  
for you and your team.

**Remington**

remingtonreport.com

# Chronic Care Management Network360 (CCMN360)



*Lisa Remington*

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*Learn what your  
peer said about our  
leadership program:*

“The knowledge I gained from the program has been so beneficial in my personal leadership development, not to mention the building and improvement of our chronic disease management program and our awareness and planning for VPB.”

*Dana Warrington,  
Director, Beebe Home*

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CCMN360 is based on proven chronic care management blueprints and best practices. Models are technology infused, multidisciplinary, cross-continuum, and evidence-based. Patient-centered approaches embed principals of care management, advanced illness management, non-homebound complex care management, technology, and patient self-directed care.

We have been working diligently with your peers and many proven models and best practices to bring you this new valuable resource: The Chronic Care Management Network360 (CCMN360).

Over the past few years, many of your peers joined our 7-month leadership programs titled: “The Framework for Chronic Care Management,” and “Creating the Competent Clinician.” We have now expanded our program to include greater resources for you and your team.

Discover how CCMN360 provides a new, comprehensive resource with many different levels of learning and solutions.

Together, we challenge established thinking, explore potential growth opportunities, and provide collaborative peer-sharing networks to solve complex problems.

**Lisa Remington**

*President, Remington Health Strategy Group  
Publisher, The Remington Report*



*We Make  
Learning  
Easy for You  
by Providing  
Many Ways  
to Engage!*

## Membership Website

Get ahead of the curve and access the 24/7 members-only website.

## Learning Institute

Connect to a host of experts, flexible learning platforms and shared-learning environments to drive consistent education and innovation.

## Consulting Services

Let trusted advisors expand revenues and opportunities in chronic care management.

## Chronic Care Resource Center

Get the latest cutting-edge resources and trends to empower learning.

## Peer-Sharing Networks

Join “like” organizations to compare how your organization is doing.

## Analytical Tools and Evidence-based Pathways

Explore ways to standardize your clinical, operational and financial performance.



## Meet Our Leadership Advisory Team

CCMN360's nationally recognized expertise and collaboration with leading organizations provides framework, standardized tools and a patient-centered approaches to chronic care management.



**Lisa Remington**  
*President, Remington Health  
Strategy Group, Publisher,  
The Remington Report*

As President of the Remington Health Strategy Group, and Publisher of the Remington Report magazine, Lisa has worked with over 5,000 home health, hospice, palliative care, private pay, community-based organizations and health systems in both a consultancy role and educator. Her expertise drives organizational “value” planning to increase revenues, identify new and existing growth opportunities, and leverage strategic partnerships across the continuum.



**Patty Upham**  
*RN, BS, Director, Care Transitions,  
FirstHealth of the Carolinas*

Patty is the Director of Care Transitions at FirstHealth of the Carolinas since 1999. She serves as the overall leader and manager of Care Transitions which includes: two freestanding not-for-profit home health agencies, a complex care management program, support and management for patients not eligible for home health and the FirstHealth Center for Telehealth providing remote monitoring services across care settings. Ms Upham and her team developed a comprehensive competency program for all staff that includes initial and annual competencies and targeted milestones.

# CCMN360 Leadership



**Paula J. Thompson**  
*RN, MS, CRNI President and  
CEO Fidelity Health Care*

Paula is the President and CEO of Fidelity Health Care. Fidelity Health Care is a member of Premier Health, which is the largest health system in the Dayton, Ohio area. Paula has more than 30 years of experience in health care, primarily in the home and community based setting, and is directly responsible for the case management function in acute care hospitals. Fidelity Health Care through expansion and innovation, has grown in the management of home based services and products, including home infusion, DME and respiratory/oxygen service line, and is recognized as one of the largest home health organizations in southwest Ohio. Fidelity has designed an advanced illness program (PHAIM) that focuses on the chronically ill. Most recent results of the program has reduced acute care encounters for this population by more than 50% with a savings to the system of more than \$500K.



**Tara Ferguson**  
*Director, Strategic Initiatives  
Phoenix Home Care and Hospice*

Tara has more than 20 years in healthcare, including sales management and operational experience. Currently, she leads the client services and sales teams for Phoenix Home Care & Hospice that serves four states. Most recently, Tara's strategic initiatives have centered on ACOs, Bundled Payment, Value-Based Program and developing a Chronic Care Management program. Tara continues to work closely with Acute Care and Post-Acute Care providers in creating successful partnerships in the Accountable Care Environment. Throughout her career, Tara has had extensive experience developing relationships and promoting integration with acute, post-acute, and long-term care providers and third-party payers across the healthcare continuum.



**Peg Bradke**  
*MA, RN, Vice President,  
Post-Acute Services, UnityPoint  
Health St. Luke's*

Peg is responsible for strategy in post continuum care, providing oversight for the Long Term Acute Care Hospital, Community Skilled Nursing Facility, Home Care, Hospice, Inpatient and Outpatient Palliative Care, Spiritual Care, and CardioPulmonary Rehabilitation. She is leader of the Transitions to Home Team, Executive Sponsor for The C.A.R.E. Model and ACO, and Current System Chair for The C.A.R.E. Model Transition of Care Competency Team.



# CCMN360 Membership Benefits

## *CCMN360 Benefits Your Organization in So Many Ways*

At the core of CCMN360 is 30-years of education and expertise. CCMN360's models are technology infused, multidisciplinary, cross-continuum, and evidence-based. Patient-centered approaches embed principals of care management, advanced illness management, non-homebound complex care management, technology, and patient self-directed care.

## Your Organization Can Harness Collective Power

As a member of CCMN360, you will harness collective power and expertise with proven framework and resources. Here are ways your organization can benefit.

## Stay Ahead of the Trends

Your membership includes our two E-Newsletters. FutureFocus: Insights transforming home health and post-acute services, and TrendLens: Bending the curve in home health and post-acute.

## Explore Opportunities to Grow Your Revenues

- Position your organization to expand its reach into chronic care management to create new revenues and opportunities.
- Support your organization as the experts in chronic disease management and partner of choice across the continuum.

## Improve Your Clinical, Financial and Operational Performance

- Deliver predictable financial and clinical outcomes.
- Ensure best practices to standardize care.
- Position your organization to benefit from the Home Health Value-Based Purchasing.
- Reduce unnecessary clinical practice variation.
- Optimize workflow.
- Standardize patient engagement, reduce readmissions and track compliancy.
- Utilize evidence-based care pathways to standardize operational, clinical and financial goals.
- Improve your staff efficiency by reducing the number of home visits.
- Validate new best practices and process improvement with measurable data.
- Significantly reduce time for your chart audits.
- Build staff competencies.
- Optimize technology to increase productivity, reduce readmissions and engage patients.

## Compare Your Performance To Your Peers

- Participate with other “like” organizations to compare how you are doing.
- Compare benchmarks and scorecards.
- Explore reporting and organizational goals.
- Baseline and track improvements.

## Re-examine Your Organizational Structure

- Learn about POD care coordination teams.
- Determine if your current organizational structure needs re-examining.
- Explore the role of patient care coordinators.
- Explore different structures of pay for performance models.
- Learn the new roles of the clinical manager.



## *Take a Look at Different Ways You Can Participate*

We get your days are busy! CCMN360's learning platforms are flexible so you and your staff can pick and choose when, where and how you learn!

### Strategy Improvement Programs

In a fast-moving environment, your organization can now focus on specific clinical, financial and operational improvement. 360 CCMN's Strategy Improvement Programs include:

- **Framework to Support Clinical Competency and Quality Improvement**  
(certificate program)
- **Chronic Care Blueprints to Drive High-Performance**  
(certificate program)
- **Chronic Care Strategic Partnership Opportunities**  
(certificate program)



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### Join Experts and Peers at National Meetings

Attend one-or two day presentation to focus on strategy, framework and hear our latest insights and opportunities to grow your chronic care management model. You leave with actionable strategies and best practice solutions.



### Participate in Live and On-demand WebBriefings

Hour-long WebBriefings accelerate “organization-wide” education and best practices. We continue discussions by including a strategic action to challenge and validate your organization’s current models. You can join a live conversation, ask questions, or access a recording at your convenience.



### Connect with Peer-shared Networking Groups

How does your organization compare to “like organizations?” Highly interactive, peer networking work groups are facilitated to focus on benchmarks, dashboards and scorecards, and improvements. Join in. Your organization will have better up-to-date analytics and comparisons at your fingertips.



# Explore The Benefits Of Your CCMN360 Membership

## We Answer Your Questions About CCMN360

Flexible, targeted, and forward-thinking is what you can expect from your membership in CCMN360.



### **What is the focus of Chronic Care Management Network360 (CCMN360)?**

CCMN360 focuses on standardizing and transforming chronic care management. CCMN360 is based on proven chronic care management blueprints. Models are multidisciplinary, cross-continuum, and evidence-based. Patient-centered approaches embed principals of care management, advanced illness management, non-homebound complex care management, technology, and patient self-directed care. CCMN360 has solutions to create new revenue, growth and partnerships.

### **What does my membership fee include?**

A one-year membership is \$950.00 and includes up to 10 members from your organization to join and access to the 24/7 membership website. We provide member-only discounts to the Learning Institutes, webBriefings, evidence-based care pathways and tools, peer-sharing networks, and consulting services. While attending Learning Institute events and peer-sharing networks are encouraged, members are not mandated to attend.

### **How does our organization get assigned to a peer-sharing network?**

Once we receive your paid membership, we will send you an organizational readiness assessment

form. This will help us to place you into a peer-sharing network with “like” organizations. Peer sharing networks will help your organization compare against other organizations in areas such as benchmarking, scorecards and data analytics. This is a facilitated network.

### **How does our organization become a member?**

Up to 10 people from your organization can join for one-year. See page 11 for the registration form.

### **What happens if we don't have 10 people to join?**

Not a problem. Your membership includes up to 10 members.

### **What if I need to transfer a membership?**

During the one-year membership, you may change members by emailing us at: [remington@remingtonreport.com](mailto:remington@remingtonreport.com)

### **Who is qualified to join as a member?**

Memberships are offered to provider organizations. Organizations and companies selling products and services can join as a sponsor. If you are interested in sponsoring, please email [remington@remingtonreport.com](mailto:remington@remingtonreport.com) for details.

# Explore The Benefits Of Your CCMN360 Membership

## Your Questions continued...

### What are the different learning platforms?

CCMN360 has a 24/7 exclusive membership website to keep you and your team informed about the latest trends, case studies, research reports, educational tools, and best practices. Multi-learning platforms include conferences, webBriefings, strategy improvement programs, and peer-sharing networks. WebBriefings expand learning throughout your entire organization. Membership discounts are provided for multi-learning platforms.

### What are examples of CCMN360 analytical tools?

Our ever-growing suite of evidence-based care pathways, tool kits, scorecards and benchmarking tools are designed to help you standardize your chronic care management program.

### Tell us more about the consulting services offered.

CCMN360 will tailor your consulting goals to specific projects. You may need help with presentations, chronic care implementation, alignment of quality measures with stakeholders across the continuum, growth and opportunity identification, or request onsite Board meetings. Pricing is based on individual projects and needs. We are here to meet your goals!

### What organizations typically become members of CCMN360?

- Home health agencies
- Hospice and palliative care organizations
- Community-based services
- Private pay & caregiver companies
- Stakeholders building-out chronic care models across the continuum

If you have any other questions, please email us at: [remington@remingtonreport.com](mailto:remington@remingtonreport.com)

**To join, complete the form on pages 10 – 11 and return to [remington@remingtonreport.com](mailto:remington@remingtonreport.com). Please Include both pages with your registration.**

*If paying by check mail to:*

*The Remington Report  
30100 Town Center Drive Ste 421  
Laguna Niguel, CA 92677*

### If paying by credit card:

Credit Card # \_\_\_\_\_

Security Code \_\_\_\_\_

Name on card \_\_\_\_\_

Amount \_\_\_\_\_

Signature \_\_\_\_\_

Scan back to: [remington@remingtonreport.com](mailto:remington@remingtonreport.com)



# CCMN360 Registration Form

See payment information on page 10.

*Our organization is joining Remington's Chronic Care Management Network360 (CCMN360). This is a one-year membership. Up to 10 people from my organization can join. The membership fee is \$950.00.*

Organization: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Telephone: \_\_\_\_\_  
Fax: \_\_\_\_\_  
Administration E-mail: \_\_\_\_\_

(1) Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Email: \_\_\_\_\_  
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