

Remington's  
**2020**

# THINK TANK

March 5-7, 2020 • San Diego, CA



## Post-Acute Redefined

**Building Integrated,  
Future-Focused  
Post-Acute Solutions**

- Early Bird Registration Ends: January 31
- Registration Ends: February 13

**REMINGTON**  
**REPORT**

<https://remingtonreport.com/events/2020-post-acute-redefined/>

# Post-Acute Redefined

## Building Integrated, Future-Focused Post-Acute Solutions

INNOVATION • GROWTH • SOLUTIONS



Predictive insights, exploration of change, and new market dynamics provide the road map to building integrated, future-focused post-acute solutions.

**The 2020 Think Tank** helps your organization build a firm foundation for strategy, transformation, performance improvement, and growth.

The change in 2020 will move rapidly for post-acute providers. Payers, new models of care disrupting traditional models, penalties, the unified prospective payment system, new competition, greater partnerships from ACOs, new conditions of participation for discharge planning, payment models driving care into the home, technology investments, physician reimbursement changes, and the focus on chronic care management are at the pinnacle.

Transformation requires a catalyst. For many business leaders, Remington's Executive Education and Think Tank summits have been that catalyst for over 28 years. Join the experts, hear new conversations focused on how we can align, and discover how we can work together on the same goal to deliver better patient care.

– Lisa Remington, President, Remington Health Strategy Group, Publisher, The Remington Report



Loews Coronado Bay Resort  
Coronado, California

### Who Should Attend

#### Post-Acute Care Providers

Home health, hospice, palliative care, in-home support, private pay and community-based organizations.

#### C-Suite, VPs and Directors

- Strategy
- Business Development
- Operations
- Clinical
- Quality
- Finance

#### ACOs, Hospitals, Health Systems

- Executives, VPs and Directors
- Post-Acute Care Development
- Chief Strategy Officer
- Business Development
- Care and Case Managers

#### Accreditation

The Remington Think Tank summit earns your approximately 14 CEUs and is accredited by Scully Health Management, Inc.

#### Nursing Contact Hours

As an accredited provider of continuing education in nursing by the California Board of Registered Nursing (CEP 14223) and the Florida Board of Nursing (NCE3358), the Nursing Contact Hours will be calculated according to the State Statutes and Guidelines. California and Florida contact hours are based on a 50-minute hour of educational material presented by the instructor.

# Ten Powerful Questions We Answer!

1

## Post-Acute Game Changes

How can your organization incorporate new market dynamics to identify new opportunities to grow and sustain?

2

## TECHNOLOGY INVESTMENT

How can your organization define the right technology investments to expand care management programs and reduce the cost of care?

3

## Partnership Engagement

How can your organization expand current partnerships and identify opportunities for new growth?

4

## Performance & Growth

How are your peers improving innovation through disruption to manage growth, improve quality, and reduce cost?

5

## Physician Reimbursement

How can your organization identify new physician partnerships based upon 2020 reimbursement changes?

6

## ACO Physician Partnership Case Study

Discover how your peers are working with a physician-led ACO & joint alignment of clinical and financial goals.

7

## Payor Strategies

How can your organization gain an insider's look at contracting with managed care organizations in a risk-based environment?

8

## Post-Acute Centralized Care Management Hub

How can your organization create a post-acute care management hub to reduce the cost of care and improve care transitions?

9

## Peer Case Studies

Discover how your peer created a paramedicine program to connect providers across the care continuum. Explore how your peer redefined a telewound care program in a shared risk agreement for supplies.

10

## Expanding Service Lines

Why is it important for your organization to create integrated service lines to meet payer contracting needs?

# Post-Acute Redefined

Building Integrated, Future-Focused Post-Acute Solutions

## AGENDA

### Thursday, March 5, 2020

#### Registration

7:30 – 8:30am | Commodore C & D Foyer

Get your badge and conference materials. Then ... join us in the Commodore E for breakfast with your peers.

#### Networking Peer-Connect Breakfast

7:30 – 8:30am | Commodore E

Join your peers. Every year our networking breakfast is a full-house event. An hour of information exchange, meeting-up with colleagues and companies providing solutions.

#### Road Mapping Health Care Delivery Initiatives: How To Get Ahead of the Curve and Build New Solutions

8:30 – 9:45am | Commodore C & D Ballroom

SPEAKER:

**Lisa Remington**, President, Remington Health Strategy Group, Publisher, The Remington Report

#### Keynote Address

In 2020, post-acute providers (PAPs) will experience major transformation. PAPs refer to home health agencies, hospice, palliative care, private duty, in-home support services and community-based organizations. Payers, new models of care disrupting traditional models, penalties, the unified prospective payment system, new competition, greater partnerships from ACOs, new conditions of participation for discharge planning, payment models driving care into the home, technology investments, physician reimbursement changes and the focus on chronic care management are at the pinnacle. This creates different internal and external conversations and solutions. You will hear the latest changes and industry snap shots to make better decisions based on facts.



Your takeaways:

- How to get ahead of the curve to position your organization.
- What is fueling change?
- What is the best way for your organization to respond?

#### Networking Break

9:45 – 10:15am | Commodore C & D Foyer

Meet with companies to explore solutions and their latest products to advance your organization. Make new connections. Meet with your peers to exchange ideas.

#### Physician Conversations: Chronic Care Management and Why Post-Acute Matters

10:15 – 11:30am | Commodore C & D Ballroom

SPEAKER:

**William Mills, M.D.**, Senior Vice President of Medical Affairs, BrightSpring Health Services



Physician reimbursement, chronic care management, transitional care management, and telehealth are changing the landscape of physician practices. Home-based primary care is becoming mainstream. Dr. Mill's valuable knowledge in chronic care management, his role as a medical director, his years in post-acute care and his participation in home-centered care for chronically and seriously ill patients provide powerful insights to bridge physician care management with post-acute providers. Bring your questions for our interactive discussions.



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## Higher Acuity Care Models In The Home

11:30am – 12:00pm | Commodore C & D Ballroom

### SPEAKER:

**Lisa Remington**, President, Remington Health Strategy Group, Publisher, The Remington Report

As higher acuity patients are being treated in the home, the need for integrated team-based care is becoming the next generation model. For example, coordinated teams with primary care physicians, advanced practice nurses, nurses, social workers, care navigators and connections to community resources are shifting health toward patient-centric care. How does this shift how your organization should be expanding care teams in the home? Why are payors contracting more rapidly with these models?



In this session:

- Case studies of physician and post-acute team-based care.
- Payor partnership examples with team-based models.
- The shift of higher acuity patients in the home.

## Networking Luncheon: Like-Minded Exchange Round Tables

12:00 – 1:15pm | Commodore E

Meet with the same-size organizations to exchange ideas and resources. Learn what best practices are working. Make a list of priorities to take back to your organization.

## An Insider's Look at Organizations Redefining New Growth Models

1:15 – 2:30pm | Commodore C & D Ballroom

### SPEAKERS:

**Phil Fennema**, Director of Operations, TANDEM365

**Kim Bradley**, MSN, RN,  
NE-BC, Nurse Executive for  
Sentara Enterprises



### Case Study #1

TANDEM365 is a complex medical case management program coupled with a robust community paramedicine program that offers rapid response and in-home intervention capabilities. Blending population health management with community paramedicine, the goal of TANDEM365 is to connect all providers across the healthcare continuum to effectively coordinate care and prevent gaps.

Learning objectives:

- Provide an overview of how a population health management program works with community paramedicine to successfully manage over 1,000 participants.
- Define tactical strategies that TANDEM365 utilizes to successfully manage participants with advanced stage illnesses, addressing behavioral health and social determinants.
- Describe TANDEM365's robust rapid response team approach and outcomes for in home treatment/transport.
- Describe the transition from PMPM payment to value-based care.

### Case Study #2

Sentara Home Care Services is comprised of 10 home health agencies that span across Virginia and parts of northeastern North Carolina. Recognizing the challenges of the Patient-Driven Grouper Model (PDGM) and the high cost of complex wounds, Sentara redefined their program to include technology, and a shared risk model with their supply company resulting in cost reductions and improved outcomes.

In this presentation, you will learn:

- The risk sharing agreement with a medical supply vendor.
- Framework for a telehealth wound program.
- Nurse buy-in and education to align new reimbursement.

## Adjournment

2:30pm



## Networking Reception

5:00 – 5:45pm | Commodore E Foyer

Join your peers at the end of the day and enjoy a relaxing atmosphere and the new connections you have made.

# Post-Acute Redefined

Building Integrated, Future-Focused Post-Acute Solutions

## AGENDA

### Friday, March 6, 2020

#### Networking Peer-Connect Breakfast

7:30 – 8:30am | Commodore E

Join your peers. Every year, our networking breakfast is a full-house event. An hour of information exchange, meeting-up with colleagues, and companies providing solutions.

#### Attendees' Favorite!

#### Peer-to-Peer Round Tables To Improve Performance and Profitability

8:30 – 9:45am | Commodore C & D Ballroom

8:30 – 9:00am & 9:15 – 9:45am

*(Each round table lasts 30 minutes. Then choose another!)*

Join a round table. Share ideas and best practices and innovation with your peer. Learn what others in the industry are doing. Half-hour one topic ... move to your next favorite topic for the next half-hour.

Choose from these topics:

- Hospice Innovations
- Technology as a Competitive Advantage
- PDGM Challenges and Opportunities
- Partnering With Payers

#### Networking Break

9:45 – 10:15am | Commodore E Foyer

Meet with companies to explore solutions and their latest products to advance your organization. Make new connections. Meet with your peers to exchange ideas.

#### Innovative Clinical Integration Models To Partner With ACOs, Health Systems, Physicians & Payers

10:15am-12:00pm | Commodore C & D Ballroom



SPEAKERS:

**Fred Brodsky, MD**

Vice President, Population Health Integration, Advocate Aurora Health

**Dawn Doe**, Vice President, Post Acute Network Operations, Advocate Aurora Health



**Chris Ricker**  
Vice President, Strategy & Business Development, Advocate Aurora Health



#### Innovative Partnership Models with ACOs, Health Systems and Payers

Join leaders from Advocate Aurora Health, an \$11B health system with over 1M shared and full risk lives, and learn about the unique solutions post-acute offers in a total cost of care world. Our speakers have innovative approaches to clinical integration that have transformed post-acute care. Their peer-to-peer discussion and case studies provide real-time answers and solutions. Learn how post-acute helps manage total cost of care, enhance member satisfaction and adds value differentiation.

What your organization will learn:

- How Home Health grew 14%.
- The value of post-acute from the physician ACO perspective, what they look for in a partner.
- The role of data and technology to drive strategy and connect partners.
- Examples of partnership models between ACO providers and post-acute.



## Networking Luncheon: “Collective Knowledge” Round Tables

**12:00 – 1:15pm** | Commodore E

Tap into collective knowledge and exchange your experience and perspectives with each other. This is a unique opportunity to deepen discussions around key issues and topics with your colleagues. Exchange information about their successes and challenges. What’s working ... what’s not.

## Innovative Model: Post-Acute Care Management Center Positioned Across The Continuum

**1:15 – 2:30pm** | Commodore C & D Ballroom

### SPEAKER:

**Paula Thompson, RN, MS, CRNI**  
President and CEO, Fidelity Health Care

### Case Study



In an effort to assist the health system and providers with lowering cost, improving patient experience and reducing inappropriate acute care encounters, learn how an agency focused on chronic care patients and created a comprehensive Care Management Center and led the effort to ensure highly effective and efficient care transitions.

### Objectives:

- Learn how an agency developed and implemented a comprehensive care management model across the continuum of care.
- Understand the health system’s priorities and develop care management metrics.

## Adjournment

**2:30pm**

## SPONSORS

### Diamond



Axxess is the fastest-growing home healthcare technology company, providing solutions that improve care for more than 2 million patients nationwide and are trusted by more than 7,000 organizations. Axxess offers a complete suite of easy-to-use, innovative software solutions, empowering home health, home care and hospice providers to grow their business while Axxess continues to identify unmet needs in the industry and provides next generation software solutions that are comprehensive, fully-integrated, user-friendly and scalable. Axxess is comprised of a multi-disciplinary team of technology experts, and home health agency veterans and professionals, including physicians, nurses and therapists. The company’s collaborative culture focused on innovation and excellence is recognized nationally as a “Best Place to Work.”

Learn more about Axxess at:

<https://www.axxess.com/>

### Gold



WellSky is a technology company advancing human wellness worldwide through software and services that support the continuum of health and social care. WellSky empowers home health and hospice heroes with innovative solutions to provide exceptional care, improve operational efficiency, reduce costs, and adapt to change.

Learn more about WellSky at:

<https://wellsky.com/>

# Post-Acute Redefined

Building Integrated, Future-Focused Post-Acute Solutions

## AGENDA

### Saturday, March 7, 2020

#### Networking Peer-Connect Breakfast

7:30 – 8:30am | Commodore E

Join your peers to wrap-up in-depth conversations. Meet with solution companies and take what you learned to discuss their partnerships.

#### Post-Acute Payer Contracting: Insider's Knowledge About Negotiations and Partnership Alignment

8:30 – 9:45am | Commodore C&D Ballroom



SPEAKERS:

**Daniel K. Krieger**, MBA, NHA  
Vice President Value Based Integration and Corporate Compliance, Corporate Compliance Officer



**Laura Kohler**, Vice President, Clinical Excellence for Presbyterian Senior Living

Participants will gain an inside look at contracting with Managed Care Organization's (MCO's) in a risk based environment. This will include synergies that exist between post-acute providers and how these relationships are beneficial to both organizations in achieving higher levels of reimbursement, increase in referral volume and attainment of preferred provider status.

Providers will gain the insight and knowledge to effectively discuss their metrics and negotiate directly with MCO's. They will also learn how to effectively demonstrate their outcomes to referral sources to increase volume and partnership opportunities.

In this presentation:

- Participants will gain knowledge on data needed to discuss with upstream and downstream providers.
- Participants will gain insights into the challenges with developing up and down stream provider partnerships.
- Participants will learn key strategies of engagement in post-acute value based care.

#### Networking Break

9:45 – 10:15am | Commodore E Foyer

Meet with companies to explore solutions and their latest products to advance your organization. Make new connections. Meet with your peers to exchange ideas.

#### Experts Share The Most Important Strategies in 2020

10:15 – 10:45am | Commodore C&D

#### Closing Session

Major changes are occurring in post-acute. What's at the top of strategic priorities? Our closing session is concise and straight-forward about empowering your organization to meet the future.

#### Adjournment

10:45am



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# San Diego

## *Fun things to do in San Diego!*



### **Balboa Park**

A landscape of arts and culture, this isn't your average park. A historic carousel, miniature railway, Spanish Village, and museums.



### **USS Midway Museum**

This historic aircraft carrier dominates the downtown coastline. A hit with teenagers and Top Gun fans alike, you can cover the ship with a self-tour narrated by former servicemen.



### **Birch Museum**

Possibly the best place to learn about marine biology in California. You can snorkel with leopard sharks, see an amazing array of coral, or learn about protecting the oceans.



### **Sea World**

Killer whales, dolphins, sharks, and sea lions compete for your attention at this famous attraction.



### **San Diego Zoo**

Animal lovers can get up close with the panda, tigers, leopards, lions, gorillas, elephants, and hundreds more species at this vast zoo. Try to time your day around the feedings.



### **Belmont Park**

An old-school funfair experience, heading to Belmont Park is it! Don't miss the Giant Dipper – a wooden roller coaster that opened in 1925.

# Post-Acute Redefined

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## SPEAKERS

### Kim Bradley

MSN, RN, NE-BC  
Nurse Executive, Sentara Enterprises



Kim Bradley, is the Nurse Executive for Sentara Enterprises (Home Health, Hospice, Home Infusion, Specialty Pharmacy, and Medical Transport). In her role she has direct responsibility for Regulatory, Quality, and Education. She serves on both the Va. Organization of Nurse Executives and Leaders as well as on the Board of Directors for the Virginia Association of Hospice and Palliative Care.

### Fred Brodsky, MD

Vice President of Enterprise Population Informatics, Advocate Aurora Health



Dr. Brodsky serves as VP of Enterprise Population Informatics for Advocate Aurora Health. In this role, he helps ensure that the electronic health record supports Population Health's clinical and business goals.

Prior to joining Advocate Aurora in 2016, Dr. Brodsky

served a similar role for 10 years at Kaiser Washington in Seattle.

### Dawn Doe

Vice President, Post Acute Network Operations, Advocate Aurora Health



Dawn has over 30 years of nursing/ leadership experience within the post acute continuum.

Experience includes home care, hospice, palliative care, DME, Skilled Nursing facility and Home Based Physician practices. She has held a wide range of positions within the post acute arena including staff nursing, quality and risk management, education, supervisory and senior management positions.

In her current role as VP of Post Acute Operations, Dawn provides leadership and strategic direction across the IL and WI enterprise for value-based programs within the Post Acute division. Representing the post acute continuum of care across the Advocate Aurora Health system in developing value based programs and population health initiatives,

her role ensures the execution and management of a network of services to meet the needs of over 1.3 million attributed lives across the enterprise.

### Phil Fennema

Director of Operations, TANDEM365



With his 17 years' experience in emergency medicine, he recognizes the challenges older adults with complex medical conditions face and firmly believes TANDEM365 can provide innovative solutions. Through engagement with local, regional, and state level emergency medical service agencies, Phil serves this integrated care model by ensuring non-traditional utilization of EMS services is effective.

### Laura Kohler

Vice President of Clinical Excellence, Presbyterian Senior Living



Laura Kohler is responsible for leading Presbyterian Senior Living in the development of programs and services.

Ms. Kohler has 24 years' experience in the health care industry. Prior to joining Presbyterian Senior Living as the Vice President of Clinical Excellence, Ms. Kohler was the director of one of the largest and most successful Model 2 BPCI acute care hospital organizations in the U.S. During her BPCI tenure she led the design and development of preferred provider networks. In addition, Ms. Kohler has spoken nationally on the implementation of successful bundle payment programs. Currently, she leads the clinical operations at Presbyterian Senior Living incorporating value-based care with clinical expertise.

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**Daniel K. Krieger**

MBA, NHA

Vice President of Value Based Integration and Compliance Corporate Compliance Officer, Presbyterian Senior Living

Dan has been in the senior services field for over 17 years and currently is the VP of Value Based Integration and Compliance Corporate Compliance Officer for Presbyterian Senior Living.

In this role, he leads the organization's journey towards value-based service provision and integration across all lines of business, focusing on innovative partnerships to maximize healthcare operations and to support seniors.



**William Mills, MD**

Senior Vice President of Medical Affairs, BrightSpring Health Services

William (Bill) Mills, M.D. is Senior Vice President of Medical Affairs at BrightSpring Health Services. BrightSpring is the leading provider of comprehensive home and community-based health services to complex populations in need of specialized care.

At BrightSpring, Dr. Mills is focused on developing the company's medical service line, and growing integrated, holistic population health capabilities for seniors and those with



complex needs.

Dr. Mills is a board-certified physician who has spent his career providing home-centered care to chronically and seriously ill patients. Prior to BrightSpring, Mills founded and led Chronic Care Management, Inc, a technology development company dedicated to innovations in care management of Medicare-age people. Dr. Mills has also served in a variety of roles for Kindred Healthcare, the largest diversified post-acute care provider in the U.S., including President, Kindred House Calls, Chief Medical Officer for Care Management and Kindred at Home, and Senior Medical Advisor.

**Lisa Remington**

President, Remington Health Strategy Group, Publisher, The Remington Report



Lisa Remington has been helping healthcare organizations accelerate

profitability & growth for nearly three decades. Her expertise in value planning – quantifying stakeholder values and prioritizing strategies to deliver those values – helps organizations increase revenues, identify new and existing growth opportunities, and leverage strategic partnerships across the continuum.

In the post-acute market, Lisa helps navigate organizations through

disruption to identify new growth, revenue opportunities, and define strategic alignment for collaborative value-based partnership across the care continuum for home health, hospice, palliative care, in-home, private pay, and community-based organizations.

Lisa has personally authored thousands of healthcare articles, forecasting reports, and industry market reports and has maintained a track record of 100% accuracy for predicting emerging healthcare trends and value-based solutions across the continuum.

**Christine Ricker**

Vice President, Strategy & Business Development, Advocate Aurora Health



Chris is a senior-level health care executive with more than 25 years of industry experience. She is the Vice President of Strategy and Business Development for Advocate Aurora Health Post Acute Division, which is part of Advocate Aurora Health – one of the largest integrated healthcare systems in the U.S.

As VP, Ricker is responsible for strategic planning, business development, managed care contracting, marketing and public relations for 12 business units across IL and WI: rehabilitation services (inpatient, outpatient, IRF), sleep medicine service line, post acute networks (SNF, AL,

LTCH), Physicians at Home, home health, hospice, home infusion, respiratory therapy and home medical equipment, transition coach program and palliative care (inpatient, clinic, home).

**Paula Thompson**

RN, MS, CRNI  
President and CEO, Fidelity Health Care



Paula has more than 30 years of experience in health care, primarily

in the home and community based setting, and is directly responsible for the case management function in acute care hospitals. Fidelity Health Care is a member of Premier Health, which is the largest health system in the Dayton, Ohio area.

Through expansion and innovation, Fidelity has grown in the management of home based services and products, including home infusion, DME and respiratory/oxygen service line, and is recognized as one of the largest home health organizations in southwest Ohio. Fidelity has designed an advanced illness program (PHAIM) that focuses on the chronically ill.



# Post-Acute Redefined

Building Integrated, Future-Focused Post-Acute Solutions

## Conference Hotel & Details

- Discounted Registration Rates end: January 31, 2020
- Registration ends: February 13, 2020



### Hotel Accommodations

A room block has been set aside for attendees of The Remington's **Think Tank 2020** at the:

#### Loews Coronado Bay Resort

4000 Loews Coronado Bay Rd., Coronado, CA 92118

(Please use link below to make hotel reservations)



### Hotel Registration



**Book your Hotel reservation via this link:**

<https://book.passkey.com/go/2020RTTS>

If calling for reservations, call **800-235-6397** and refer to "The Remington Report."

**SPACE IS LIMITED!** Reservations made after our room block is filled cannot be guaranteed at the discounted rate. Sleeping room reservations and cancellations are subject to the Hotel's policies. Please make reservations early to guarantee your stay. Room rates are available 3 days before and 3 days after our conference, based upon hotel availability. Please make hotel reservations in the name of the actual attendee.



### Group Rate

**A Special Group Rate Per Night:** \$229.00 for single rates. Check with hotel for bay view suite rates, or rates other than single room rates.

Please note that the room rate does not include applicable taxes. Resort fees are separate from room rates and taxes. Under the room block, the resort fee is \$6.00 per day, and per room. Check with Hotel about parking rates.

**Check in at the Hotel is 4:00 pm. Check out is 12:00 pm.** Attendees may be able to check-in early based upon room availability. Please check with hotel about their cancellation policies.

### Ask The Hotel About Resort Fee That Includes:

**Check with the hotel and enjoy**

- In-room coffee
- Fitness room center and studio
- Complimentary beach bike availability
- Use of tennis courts
- Chaise lounge chairs, umbrellas and towels
- Yoga and aerobics
- Shuttle service to downtown Coronado Village
- Shuttle service to Silver Strand beach





## Ground Transportation

The Hotel is about 30-40 minutes from the San Diego Airport depending on traffic.



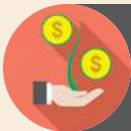
## Attire

Business casual attire is recommended. Please bring sweaters for meeting room comfort.



## Conference Materials

Conference materials are provided onsite. One conference handout book is provided to each paid attendee. We do not provide replacements. Handouts may not be duplicated, reproduced or electronically transferred. No portion of the conference may be recorded. Attendees are responsible for safekeeping of their personal property.



## Conference Registration

Payment may be made by VISA, MasterCard, American Express at our website: <https://remingtonreport.com/events/2020-post-acute-redefined/>

Bank checks must be in U.S. dollars payable to: **The Remington Report, Inc. No registration after February 13, 2020. No walk-ins.** See conference registration form (pgs. 14-15) for early bird discounts & conference cost.

All attendees must wear their badges while attending the conference. If payment is not received by the last day of registration, we will not process the registration.



## Special Accommodations

If you need any of the auxiliary aids and services identified in the Americans with Disabilities Act, please advise the hotel and attach to conference registration form. If special meals are requested, and are not offered by the Hotel, the cost of meals will be the responsibility of the attendee. Please send an email to: [remington@remingtonreport.com](mailto:remington@remingtonreport.com) for special dietary restrictions.



## Cancellation/Transfer Policy

Conference cancellations must be in writing and emailed to: [remington@remingtonreprt.com](mailto:remington@remingtonreprt.com). A confirmation that we received your email will be sent to you. For conference cancellations received before January 10, 2020, the registration fee will be returned, less a processing fee of \$150.00 per attendee. **After January 10, 2020, no refunds will be made, however registration is transferable to another person from the same agency up until three weeks prior to the conference. We will NOT transfer registrations after this date under any circumstances.**

After this date, the registration fee is forfeited. Cancellation requests not received by the date required will not be eligible for a refund. **No shows will not be refunded or able to transfer to future conferences.** There are no exceptions to our policy. Attendees may not pay for one attendee to attend the conference and bring two people to have one person attend one day and one person attend the next day. There are no substitutions. No refunds due to weather conditions. **We do not accept walk-ins.**

**The Remington Report** assumes no liability for non-refundable, or any transportation costs, hotel accommodations or additional conference or non-conference related expenses incurred by registrants. We are not responsible for lost items or materials. **Space is limited.**

**The Remington Report** reserves the right to substitute presenters and re-schedule programs due to unforeseen events at no liability. **The Remington Report** reserves the right to qualify conference participants.

**PARTICIPATION: Attendees must be full-time employees of provider-based organizations to attend. Please e-mail: [remington@remingtonreport.com](mailto:remington@remingtonreport.com) if you are an association or have other questions about who can attend. Otherwise, they may participate at a sponsorship level. Companies are considered “sponsors” if they sell products and/or services. Companies that are providers and also sell products and services are considered sponsors. We do not accept press passes. This conference may not be recorded or duplicated in any manner.**

## CONFERENCE REGISTRATION

### 2 Page Registration Form – Must Be Completed by Each Registrant

This registration form is to attend the conference and for spouse registration to the welcome reception, if paying by check. For hotel and conference details see pages 12-13.

#### Online Hotel Reservations:

<https://book.passkey.com/go/2020RTTS>

- If calling for reservations, call **800-235-6397** and refer to "The Remington Report."
- If paying by credit card, go to: <https://remingtonreport.com/events/2020-post-acute-redefined/>

**Think Tank 2020 • March 5-7** | Early Bird Registration ends: January 31 • Registration ends: February 13

#### IF REGISTERING BY JANUARY 31, 2020

- First Full Registrant – Days 1-3 – \$1,470.00
- Each Additional Registrant – Days 1-3 – \$1,430.00  
(Must be from the same organization)

#### IF REGISTERING AFTER JANUARY 31, UNTIL FEBRUARY 13, 2020

- First Full Registrant – Days 1-3 – \$1,520.00
- Each Additional Registrant – Days 1-3 – \$1,480.00

### Attendee Conference Registration Form

This form to be used with checks. If paying by credit card: <https://remingtonreport.com/events/2020-post-acute-redefined/>

- If more than one person is registering from your organization, please duplicate. The 2-page registration form must be filled out for each registrant.

#### Registration Form for Attendees (please print):

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Organization: \_\_\_\_\_

Street Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Telephone: \_\_\_\_\_

E-mail Address: (MUST BE ATTENDEES COMPANY E-MAIL) \_\_\_\_\_

E-mail Address: (ADMINISTRATIVE ASSISTANT) \_\_\_\_\_

\*Attendees must be full-time employees of a provider-based organization to attend, otherwise they are considered sponsors. (See pages 8-9 for details)

**Spouse Registration:** (Only fill-out if spouse is attending the March 6, 2020 Welcome Reception: \$35.00 additional fee.)

**SPOUSES NAME:** \_\_\_\_\_

## Attendee Conference Registration FEES:

SEE PAGE 10 FOR DETAILS

- Total for Conference First Registrant: \$ \_\_\_\_\_
- Total for Each Additional Attendee: \$ \_\_\_\_\_

**TOTAL** \$ \_\_\_\_\_

Spouse Registration (\$35) to Welcome Reception (Thursday, March 5) \$ \_\_\_\_\_

If you are a Premium Subscriber, apply a 10% discount. \$ \_\_\_\_\_

**GRAND TOTAL:** \$ \_\_\_\_\_

(Includes all registrants and Spouse registration for Welcome Reception and 10% discount is applicable)

## ACCIDENTAL INJURY RELEASE:

(Must Be Signed to Attend)

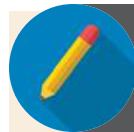
Because of varied activities, settings and transportation during Remington's **2020 Think Tank**, an accidental injury beyond our control could conceivably occur. In this event, we will ask all attendees to release Remington's **2020 Think Tank** from liability.

I hereby forever release, and discharge, **Remington's 2020 Think Tank**, and its affiliates and their respective officers, owners, and employees, representatives, and successors from, and I acknowledge and agree that none of the foregoing shall have any liability for, and any and all claims, suits, demands, costs, and expenses, including legal fees of every kind and nature, arising in connection with this conference, including personal injury of any kind sustained while participating in the conference or any recreational activity, social activity, personal activity or during any transfers to/from the airport, hotel, or conference activities.

\_\_\_\_\_ **Yes!** I have read the Conference Cancellation/Transfer Policy terms and conditions. I understand The Remington Conference will adhere to the policy and will not make any exceptions to their policy after dates specified in the policy.

Attendees Signature: \_\_\_\_\_

Date: \_\_\_\_\_



## Required To Complete The Registration

### Organization Size: (Choose one)

(Individual Revenues Not Revealed)

\_\_\_\_\_ Yearly Revenues – \$4.9 million or less

\_\_\_\_\_ Yearly Revenues – \$5-20 million

\_\_\_\_\_ Yearly Revenues – \$21 to 50 million

\_\_\_\_\_ Yearly Revenues – \$51 to 100 million

\_\_\_\_\_ Yearly Revenues – \$100 million or more

### How Did You Hear About The Think Tank? (Choose One)

\_\_\_\_\_ Magazine

\_\_\_\_\_ Weekly E-newsletter FutureFocus

\_\_\_\_\_ Peer

\_\_\_\_\_ Website

## 2 Ways to Register for the Conference:

### By Mail (checks only)

Send registration form and check to:

#### The Remington Report, Inc.

30100 Town Center, Drive, Suite 421  
Laguna Niguel, CA 92677

**Download form from website, or photocopy from conference brochure.**

### By Credit Card (Register online at):

<https://remingtonreport.com/events/2020-post-acute-redefined/>

### Questions Regarding the Conference:

Call 800-247-4781 or E-mail:

[remington@remingtonreport.com](mailto:remington@remingtonreport.com)

**Special Accommodations:** See page 9 for details.



## REQUIRED INFORMATION TO COMPLETE REGISTRATION:

- 1) Did you complete the organization size? How you heard about us? 2) Did you sign the Accidental Release form?
- 3) Have you enclosed payment?



## HOW WE CONNECT YOUR ORGANIZATION TO INNOVATION, GROWTH & SOLUTIONS

**WHAT ARE THE GAME CHANGERS IN POST-ACUTE?** *Coming your way:* Payer disruption, the IMPACT ACT, higher acuity patients in the home, direct payer models in the home, physician chronic care management, new discharge planning rules, new payment models, competitors expanding service models, value-based care in post-acute, new competition in the home care space, and technology advancements. All of this leads to post-acute redesign. We will explore changes, provide insights and analysis and de-risk your future.

**WHY IS ROAD MAPPING IMPORTANT TO YOUR ORGANIZATION?** Understanding complex change, key trends, emerging policy, and disruption are important ways your organization can de-risk your future. Road Mapping advances organizations by exploring business insights and identifying new opportunities to develop solutions, keep competitive and innovate. We can help your organization better understand how healthcare is becoming “un-siloed.”

**WHY ARE TECHNOLOGY INVESTMENTS IMPORTANT TO THE FUTURE OF YOUR ORGANIZATION?** Technology investments reduce labor costs, provide better outcomes, reduce readmissions and ED visits, manage care coordination and risk stratification, and are a tool for patient engagement. We can help your organization link the care ecosystem to your technology investment decisions.

**WHY IS IT IMPORTANT TO ALIGN YOUR ORGANIZATION TO ACOs AND HEALTH SYSTEMS?** ACOs in 2020 are taking on more risk. As risk picks up more speed, the emphasis of including post-acute care increases especially in the areas of reducing readmissions and ED visits, reducing length of stay, chronic disease management, and proper site-of-care placement. Alignment of quality, financial and clinical measures is key to high-value of your partnerships.

The final rule for the change in Conditions of Participation for Discharge Planning amps-up integrated case management and care transition models. We can help your organization examine areas of communication breakdowns, patient education breakdowns, and accountability breakdowns to bridge the gaps.

**WHY DOES CHANGING PHYSICIAN REIMBURSEMENT INCREASE THE NEED FOR POST-ACUTE PROVIDERS?** Physician reimbursement expands care management oversight of chronic care patients. This requires physicians to manage patients beyond their practices. Several options to partner and expand care management into the homes result from this change. We will walk your organization through the changes, what they mean from a physician perspective and how your organization can build deeper engagement partnerships.



Remington's **2020 Think Tank**

# Post-Acute Redefined

Building Integrated, Future-Focused  
Post-Acute Solutions

**March 5-7, 2020**  
**San Diego, CA**

[www.remingtonreport.com](http://www.remingtonreport.com)

