



By LISA REMINGTON

Seven New Care Models Changing Care in the Home

What you should know to plan your future.

There are seven advancing care models supporting care in the home. Each of these models has the commonalities of technology, new reimbursement models, chronic care management, and greater movement toward value-based payments.

Of greatest interest is these seven advancing models are

spread across all payers. This is a game-changer for your organization. The opportunity for growth and expanded partnerships are at your doorstep. Recognizing the paradigm shifts explained in this issue of *The Remington Report* will provide the insight and what you should know to plan your future. |

SEVEN CARE MODELS

Model #1

Physicians are Expanding Care into the Home

How This Opens-up Growth Opportunities

Model #2

Payers are Expanding Care at Home Models

What's the Best Strategy for Your Organization?

Model #3

State Medicaid Programs are Expanding Value-Based Payments

How Will These Three Models of Value-Based Payments Impact Your Organization's Risk?

Model #4

Medicare Advantage Plans Expand Supplemental Benefits

New Ways To Contract With Payers

Model #5

Medicaid Managed Care is Linking Bonus Programs Tied to Performance

Is Your Organization Ready to Take on Risk?

Model #6

New Care Models Allow Payers to Take on Risk for Dual Eligibles

How This Can Impact Contracting With Payers

Model #7

Expanded Access for Rural Communities and Transformation of Care

How This Can Impact Contracting With Payers

Address these changes in your strategic planning to identify continued growth in the significantly changing healthcare marketplace.

Does Your Organization Need An Action-Oriented, Real-Time Strategy Plan? Explore Three Options To Accelerate Your Growth, & Join Peer-to-Peer Advisory Groups and Collaboratives

1. Customized Strategic Planning – Individualized to the goals of your organization. **2. Peer-to-Peer Advisory Boards** – Up to 10 executives join-in by revenue size. **3. Strategic Growth Partnership Collaboratives** – Three membership groups: ACOs/Health systems, Primary care and home-based primary care, and Payers/insurers.

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